

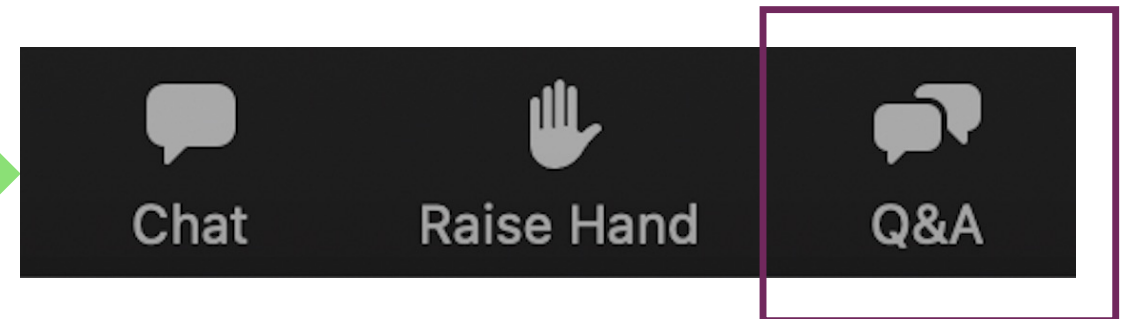
Transforming Contact Center Operations with Improved Fraud Prevention and Compliance

March 21, 2024



Zoom Webinar Control Panel

Submit your questions using the Q&A feature and our moderator will address your questions live.



Your Presenters



**JAIME
ZETTERSTROM**

VP, Product
Management



**JOHN
SKOUSEN**

Account Manager



**MICHELE
BILTON-SMITH**

Account Director

Today we will cover:



1. Contact Center Challenges
2. Who is Somos®?
3. Available Solutions
4. Q&A

Contact Center Telecommunication Challenges



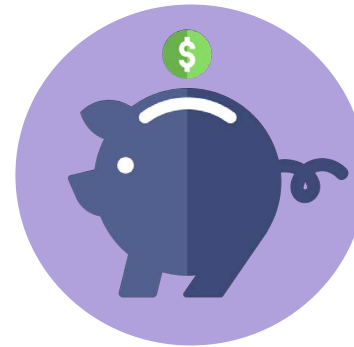
Call Routing
Optimization



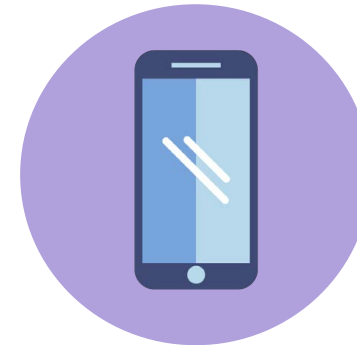
Brand
Protection



Customer
Experience
at Risk



Cost
Inefficiency



Negative
Number
Reputation



TCPA
Liability



Call Routing Optimization

- Calls to agent to handle the call
- Call to end user that is intended to get the call
- Safe Harbor protection for calls



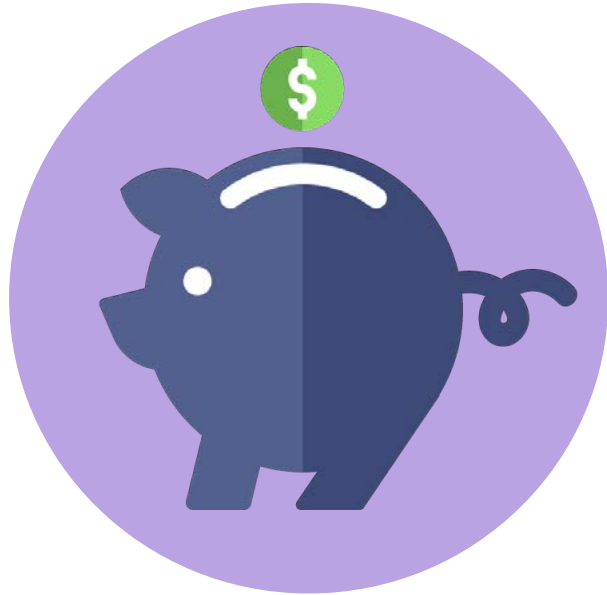
Brand Protection

- Ensuring inbound numbers are not being spoofed



Customer
Experience at Risk

- If you are answering the wrong call, your REAL customers are waiting on hold
- Social engineering



Cost Inefficiency

- Agent time
 - Answering calls not needed
 - Calling people you should not be
- Avoid TCPA fines



Negative Number
Reputation

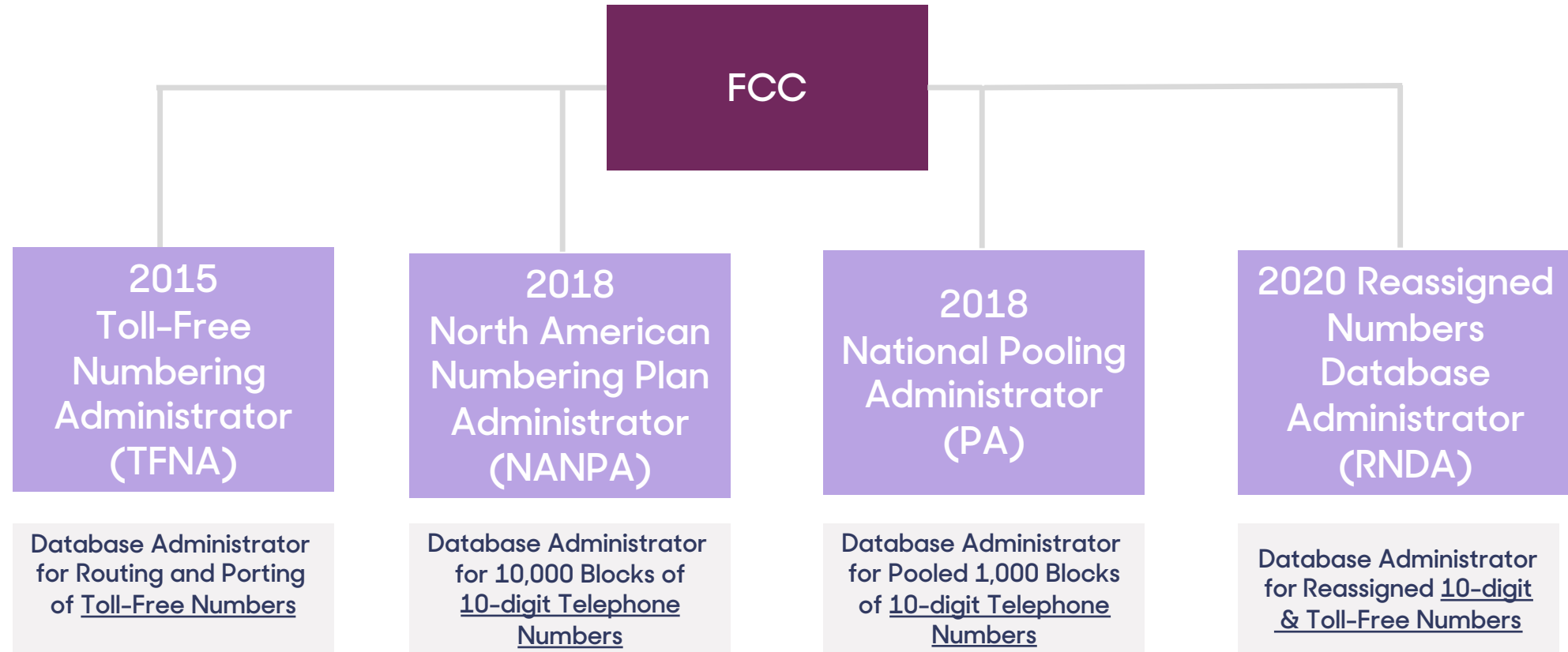
- Numbers are being assigned a reputation by analytics company which could be impacting your calls
- Want to learn more?



TCPA Liability

- Telephone Consumer Protection Act (TCPA)- you have consent to be making outbound calls/texts to that number
- Safe Harbor – eliminates liability against TCPA violation
- Costly fines
- Inquiries

Somos Numbering Administration



TFNRegistry™

[NANPA]
North American Numbering Plan Administrator

rnd
Reassigned Numbers Database

Industry Engagement

Things in our industry are constantly changing – which is why it’s mission critical to network with like-minded professionals to help stay on top of emerging trends as well as keep up to date on the information needed to remain innovative, creative and future-thinking.



RealNumber[®] DNO

Stop Fraud Before It Happens

An effective solution for combatting illegally spoofed phone calls and texts.

Help prevent
spoofing with

Do Not Originate!



Set as DNO to Help Prevent Spoofing



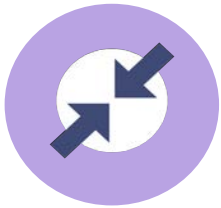
**Do Not Originate
Dataset**



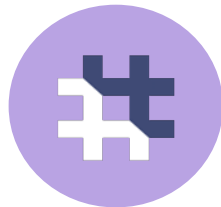
Examples of DNO Numbers



Contact
Centers



Inbound
Only



Billing
Numbers



IRS



IoT



Consumers of DNO data

Carriers

Contact
Centers

CCaaS

Enterprise

UCaaS

CPaaS

International Inbound Traffic

RealNumber[®] DNO

Dataset Counts



Billion Auto-Set Toll-Free & Local Numbers

4.2

Million

Subscriber-Set

Leading Wireless Provider

90%

Reduction in Reported Robocalls

Primary Use Cases



Setting your non-originating number as DNO to prevent spoofing



Querying DNO dataset for data accuracy/hygiene to support KYC efforts



Querying DNO dataset for inbound calls/texts

RealNumber DNO Can Help You:



Increase Efficiency
by reducing
outbound calling to
numbers that are
invalid



**Protect Brand
Identity from
Spoofing**
by adding your
inbound only
numbers to DNO



**Reduce Cost and
Increase Efficiency**
by using DNO to
screen out
fraudulent inbound
calls



Increase Security
by protecting
from social
engineering

RealAgent™

Confidence that Every Connection
is the Right Connection!

Ensure that your outbound calls & texts are only
directed to your intended recipient.

Reassigned Numbers Database (RND)

- Established by the Federal Communications Commission
- Helps to prevent a consumer from receiving unwanted calls and texts
- Operational since November 2021
- Contains a dataset of reassigned and disconnected phone numbers and the date of disconnection
- Enterprises & Contact Centers making outbound calls & texts are mandated to query the RND
- Helps organizations increase Safe Harbor against potentially costly TCPA fines



421+
Million

numbers in
the RND

2.3+
Billion

queries to
the RND

50+
Million

calls/texts to the
wrong person
potentially avoided

Reassigned Data Facts and Use Case



FACT

10% of all phone numbers are reassigned every year



FACT

Organizations making outgoing calls or texts are required to establish that the number hasn't been recently reassigned and/or permanently disconnected



FACT

Making an outgoing call or sending a text to a recently reassigned number has consequences that can be damaging & pricey

Primary Use Cases

1. **TCPA Compliance:** Protected with Safe Harbor and avoid costly TCPA fines
2. **Data Hygiene:** Enhance your Know Your Customer (KYC) Practices

RealAgent Can Help You:



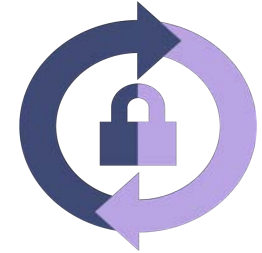
Query the RND,
process responses,
and deliver
data in a **Simple,
Digestible Format**



Reduce the Cost
of querying the
RND Directly
with our Agent
Pricing



**Protect Brand
Identity and**
improve
customer trust



**Increase
Safe Harbor**
protection from
TCPA violations

Questions?

We're excited to be exhibiting at

enterprise CONNECT

 **March 25–28, 2024**

 Gaylord Palms, Orlando, FL

Visit Us at Booth #2222 !



Interested in
learning more about
our fraud mitigation
solutions?

Contact a Somos
team member today!

connect@somos.com



RealAgent™ RealNumber®

Thank you!

